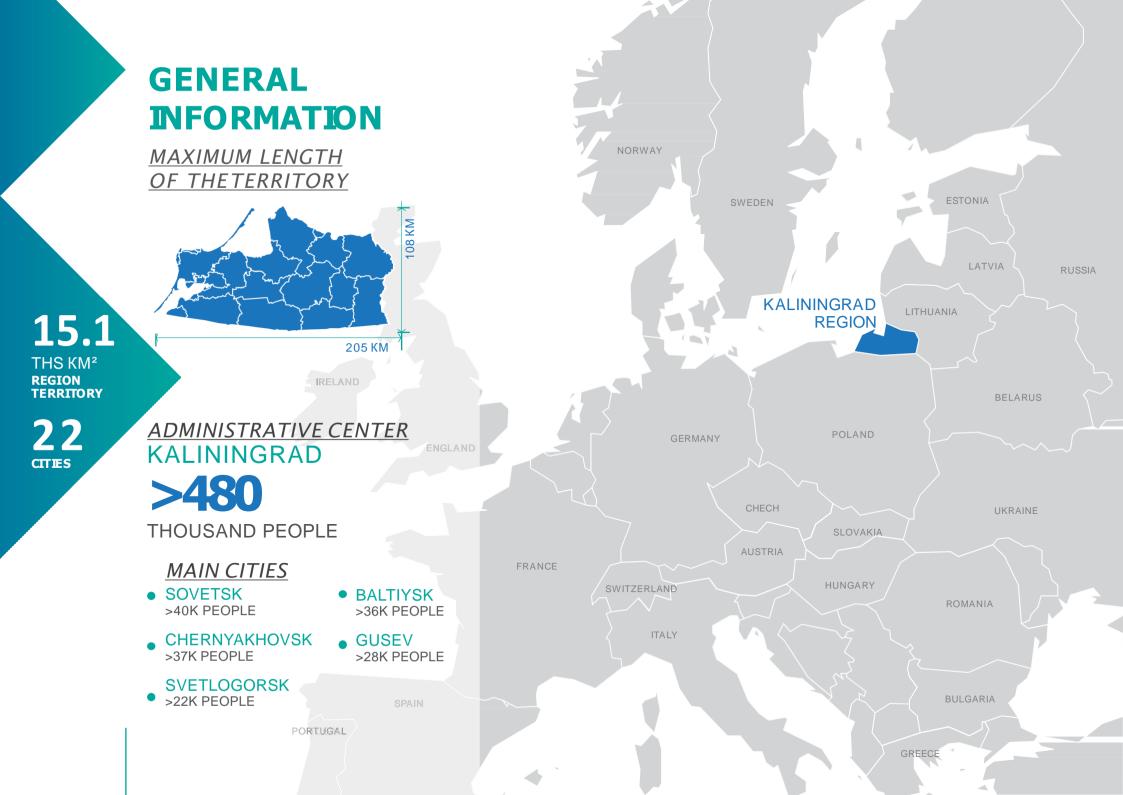


NEW OPPORTUNITIES FOR

BUISNESS DEVELOPMENT



POPULATION

>1 MIL PEOPLE DATED 01/08/2018

>10

THOUSAND PEOPLE PER YEAR MIGRATION GROWTH

>66 PEOPLE PER KM²

POPULATION DENSITY

12TH PLACE IN THE RUSSIAN FEDERATION >4.5 THOUSAND GRADUATES ANNUALLY

13 HIGHER EDUCATION INSTITUTIONS 60% working-age population

5.2%

UNEMPLOYMENT RATE

ECONOMIC PERFORMANCE

10.2

BN\$

641.58 BN #

FOREIGN TRADE TURNOVER

2018

7.2

BN \$

417.4 BN ft

GROSS REGIONAL PRODUCT 2017

2.08

BN\$

130.5 BN

INVESTMENTS CAPITAL DONE BY ORGANIZATIONS

2018

524 \$

33 536 ft PER MONTH AVERAGE SALARY

0.06\$

3.7 kWh ELECTRICITY PRICE **400 \$** 25 800 tt PER YEAR

102\$

M² PFR YFAR

RENTAL PRICE

FOR COMMERCIAL AND OFFICE PROPERTIES

6 579 ft

INTERNET PRICE

0.02\$

1.2# PER MIN OUTGOING CALLS

0.74 \$ 48 tt PER LITER PRICE OF GASOLINE

SPECIAL ECONOMIC ZONE

SEZ REGIME COVERS THE WHOLE REGION

UNTIL

2045

SEZ REGIME IS REGULATED BY THE REGIONAL AUTHORITIES

>129

2 BN \$

TOTAL AMOUNT OF DECLARED INVESTMENTS MIL # 0.02 MIL\$

MINIMUM INVESTMENT AMOUNT





INCOME TAX



EFFECTIVE AS FROM THE FIRST PROFIT RECEIVED

BUT NOT LATER THAN 3 YEARS FROM THE DATE OF OBTAINING THE RESIDENT STATUS

PROPERTY TAX



7.6% SOCIAL CONTRIBUTION TAX UNTIL 2025

FOR NEWLY CREATED JOBS FOR ORGANIZATIONS THAT BECOME RESIDENTS BEFORE 2022

0%

RECYCLING FEE

FOR EQUIPMENT BELOW3 YEARS OLD AT THE DATE OF ACQUISITION

0%

LAND TAX FIRST 5 YEARS

REDUCED TERM OF STATEEXPERTISE

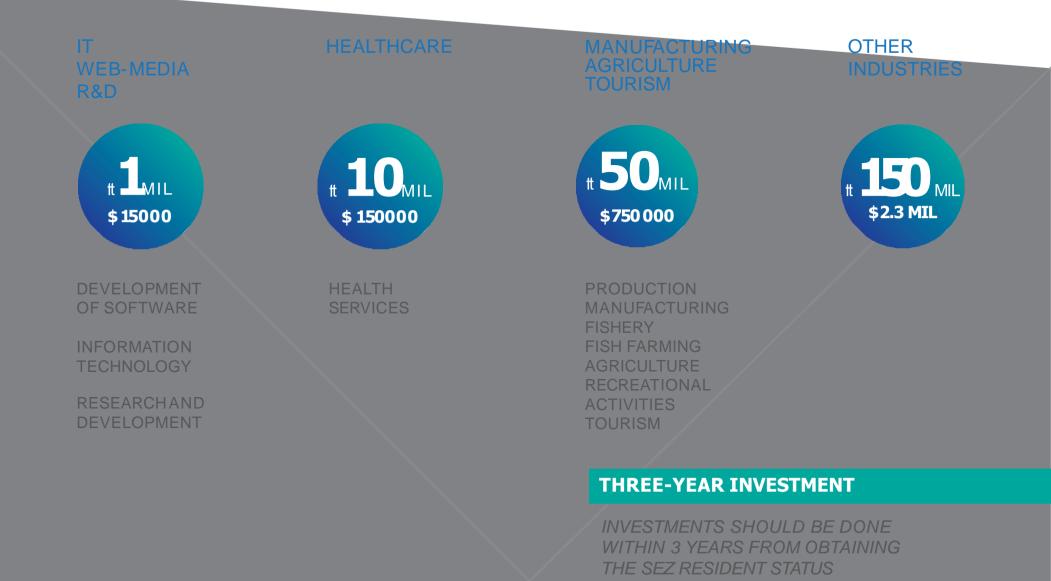
ENVIRONMENTAL EXPERTISE



PROJECT DOCUMENTATION



SEZ RESIDENT ENTRY THRESHOLD



SEZ RESIDENCY

3 STEPS TO GET THE STATUS OF SEZ RESIDENT

FEDERAL REGISTRATION OF THE LEGAL ENTITY IS PROCESSED ON THE TERRITORY OF THE KALININGRAD REGION



2

APPLICATION PROCESSING

REQUIREMENTS FOR LEGALENTITIES

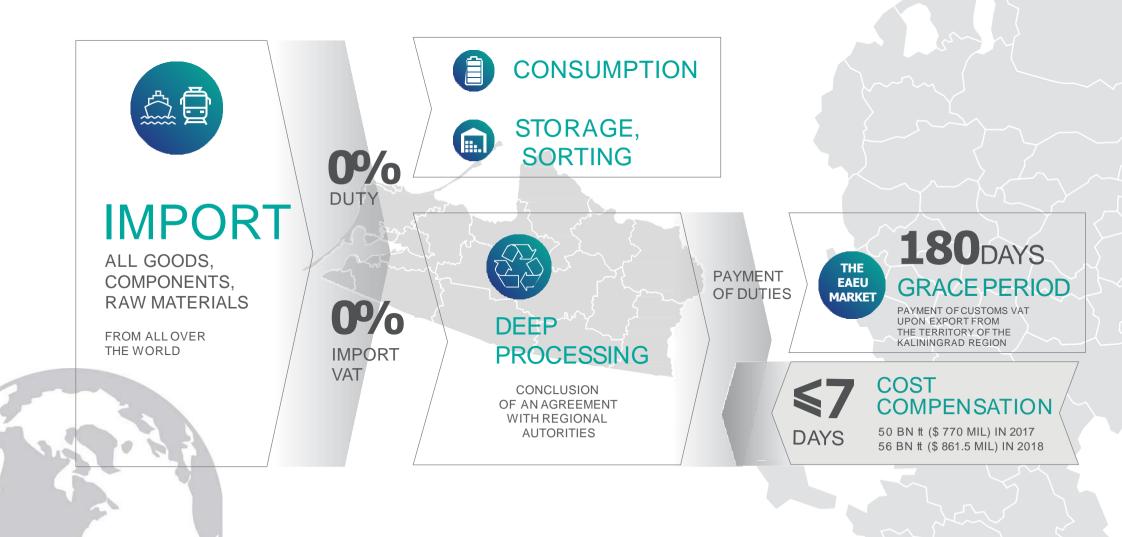
ORGANIZATION	INVESTMENTS
REGISTERED IN	DONE
THE KALININGRAD	IN THE KALININGRAD
REGION	REGION
GOODS PRODUCED IN THE KALININGRAD REGION	GENERAL SYSTEM OF TAXATION APPLIED



30 DAYSTIME-LIMIT FOR ACQUIRING RESIDENTIAL STATUS



FREE CUSTOMS ZONE



ELECTRONIC VISA

53 COUNTRIES

INCLUDING 35 EUROPEAN STATES

30 DAYS VALID TERM

DURATION OF STAY UP TO 8 DAYS

WITHIN THE TERRITORY OF THE KALININGRAD REGION

ℓ⁄-Visa ENTRY POINTS

AIRPORT KALININGRAD (KHRABROVO) RAIWAY BORDERS MAMONOVO AND SOVETSK ROAD CHECKPOINT: BAGRATIONOVSK, GUSEV, MAMONOVO (GZEHOTKI,GRONOVO), MORSKOE, POGRANICHNIY, SOVETSK, CHERNYSHEVSKOE

VISA ISSUE PERIOD -4 CALENDAR DAYS

CONVENIENT

VISA APPLICATION FORM ELECTRONIC-VISA.KDMID.RU

EASY

REQUIRES NOTHING BUT FILLING OUT THE VISA APPLICATION FORM

FREE OF CHARGE NO HIDDEN FEES



000

Ű

FILL OUT THE VISA

APPLICATION FORM

PRINT OUT THE E-MAIL NOTIFICATION OR SAVE IT

ON YOUR ELECTRONIC DEVICE



SHOW THE NOTIFICATION TO THE TRANSPORT COMPANY STAFF MEMBER AND THE BORDER OFFICER AT THE CHECKPOINT

SPECIAL ADMINISTRATIVE DISTRICT

WITH FLEXIBLE TAX AND CURRENCY REGULATION FOR IC

WHEN

ON AUGUST 3, 2018, RUSSIAN PRESIDENT VLADIMIR PUTINSIGNED A PACKAGE OF LAWS ON THE ESTABLISHMENT OF SPECIAL ADMINISTRATIVE DISTRICTS (SAD) WITH SPECIAL CONDITIONS FOR BUSINESS DEVELOPMENT OF FOREIGN COMPANIES

FOR WHO

• IC INTERNATIONAL COMPANY

• IHC INTERNATIONAL HOLDING COMPANY

PIHC

PUBLIC INTERNATIONAL HOLDING COMPANY

TAX PREFERENCES

+ 0% TAX ON DIVIDEND INCOME

• 5% TAX ON DIVIDED INCOME UPONTHE SHARES OF IHC

• 0% TAX ON INCOME UPON THE SALES OF SHARES OF FOREIGN COMPANIES

CURRENCY REGULATION

- UNRESTRICTED TRANSFERS OF RUSSIAN AND FOREIGN CURRENCY ON THE TERRITORY OF THE RUSSIAN FEDERATION WITHOUT OPENING BANK ACCOUNT
- UNRESTRICTED TRANSFERS OF RUSSIAN AND FOREIGN CURRENCY FROM AND TO THE TERRITORY OF THE RUSSIAN FEDERATION WITHOUT OPENING BANK ACCOUNT
- ALL CASH PAYMENT IN FOREIGN AND RUSSIAN CURRENCY

AMBERLAND GAMBLING ZONE

EXTENDED INFRASTRUCTURE AVAILABLE

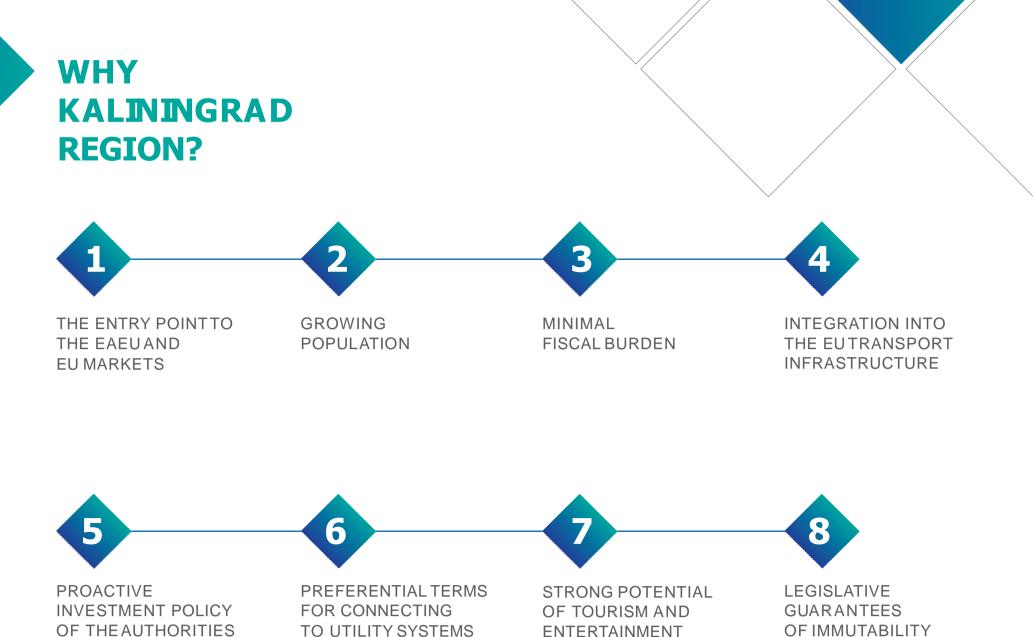
HOTELS WATER PARK ENTERTAINMENT AREA GOLF CLUB PROMENADE PARK

TERRITORY 100 ha

LOCATION 35 km FROM KALININGRAD

AMBERLAND

KALININGRAD



INDUSTRIES

OF BUSINESS CONDITIONS

PERSPECTIVE INDUSTRIES





TOURISM



MEDICINE AND FARMACEUTICALS



FISHERY AND FISH PROCESSING



AGRICULTURE AND FOOD SUPPLY



SHIPBUILDING AND SHIPREPAIR



CAR

MANUFACTURING AND MACHINE BUILDING

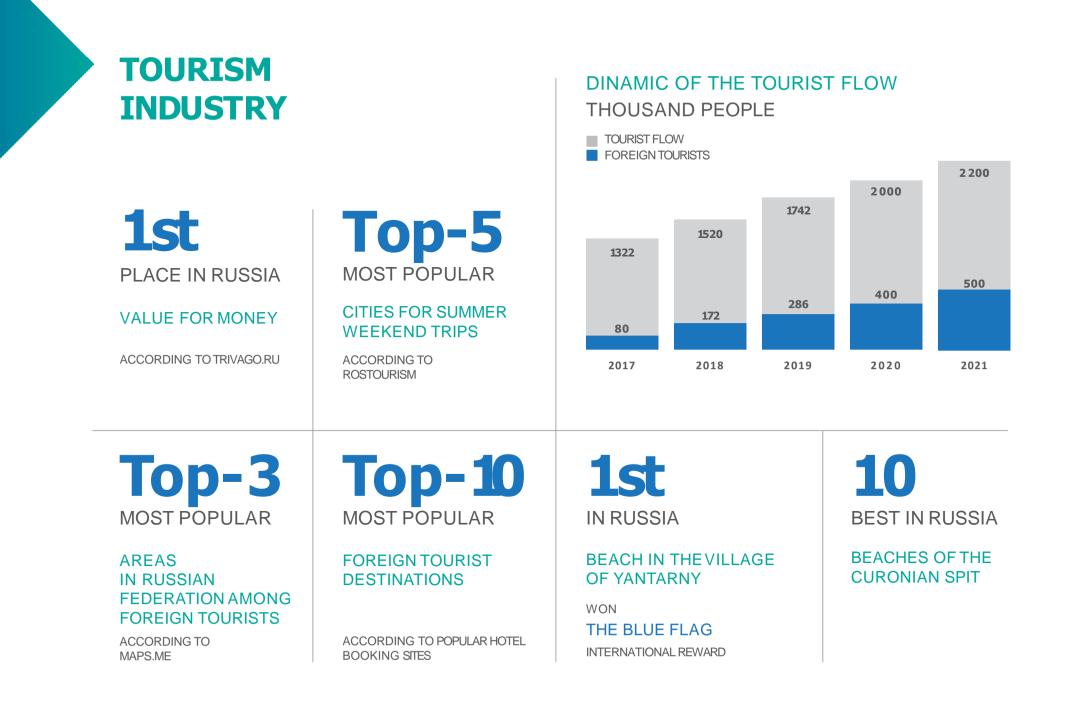
AMBER-JEWELRY MANUFACTURING



ENGINEERING



RESEARCH AND DEVELOPMENT



EDUCATION



IMMANUEL KANT BALTIC FEDERAL UNIVERSITY

- NATURAL SCIENCES
- ENGINEERING AND TECHNOLOGY
- HUMAN SCIENCES
- ◆ 46 SCIENTIFIC DIRECTIONS
- INNOVATIVE TECHONOLOGICAL FACTORY

- 10 INSTITUTES
- MULTI-PROPHILE CENTER FOR EXPEPTISE
- MECHANICAL ENGINEERINGCENTER
- ♦ FUNCTIONAL MATERIALS
- CELLULAR AND MOLECULAR TECHNOLOGIES



- IT AND SITUATIONAL CENTER
- ◆ AGRICULTURE AND AQUACULTURE
- FOOD BIOTECHNOLOGY, HIGH-TECHNOLOGY SEAFOOD PROCESSING
- ENERGY SECURITY
- ◆ SMALL-TONNAGE SHIPBUILDING AND SHIP REPAIR
- ◆ MARINE CONVENTION TRAINING
- TOP MARINE UNIVERSITY OF RUSSIA
- TOP REGIONAL UNIVERSITY FOR ECONOMICS

10400 STUDENTS HIGHER EDUCATION PROGRAMS PARTICIPANT OF THE

5-100

STATE PROGRAM FOCUSED ON INCREASING THE COMPETITIVENESS OF RUSSIAN UNIVERSITIES AT THE INTERNATIONAL LEVEL **8700** STUDENTS HIGHER EDUCATION PROGRAMS

MEETS 90%0 OF THE DEMAND

FOR SPECIALISTS IN SHIPBUILDING AND SHIP REPAIR



TRANSPORT INFRASTRUCTURE

ROADS

600 KM PER THS KM² ROAD DENSITY

THIS SIGNIFICANTLY EXCEEDS THE AVERAGE road density level in Russia (61 km per ths km²)

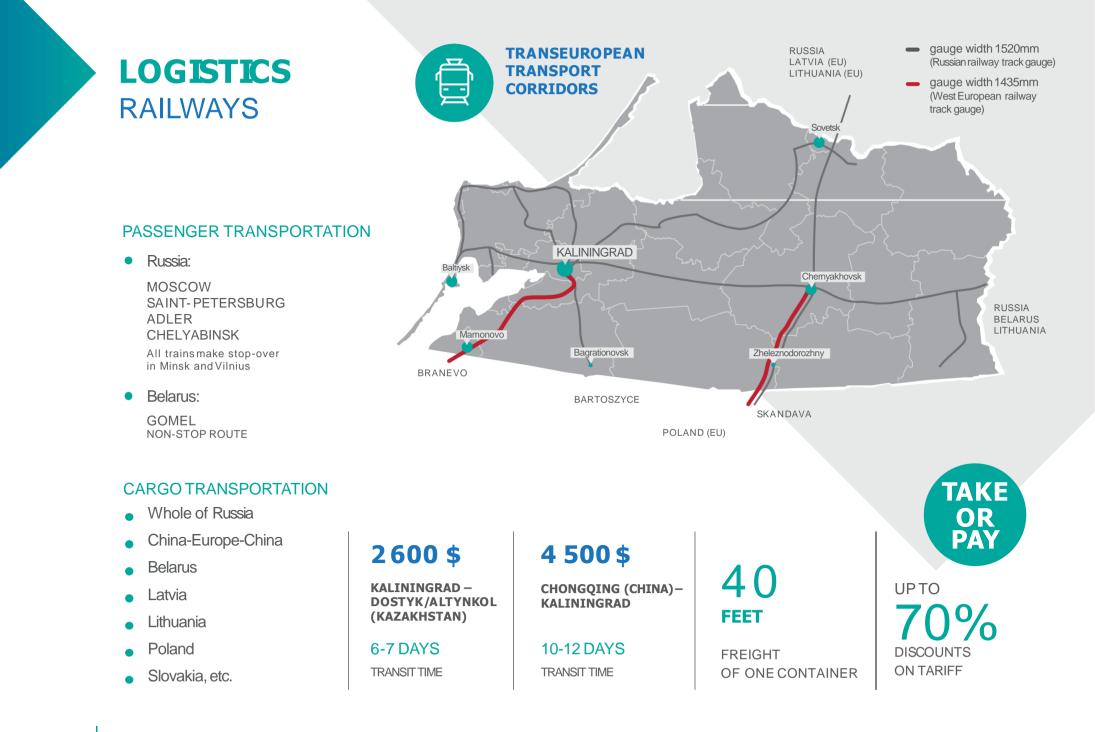
TRANSEUROPEAN TRANSPORT CORRIDORS

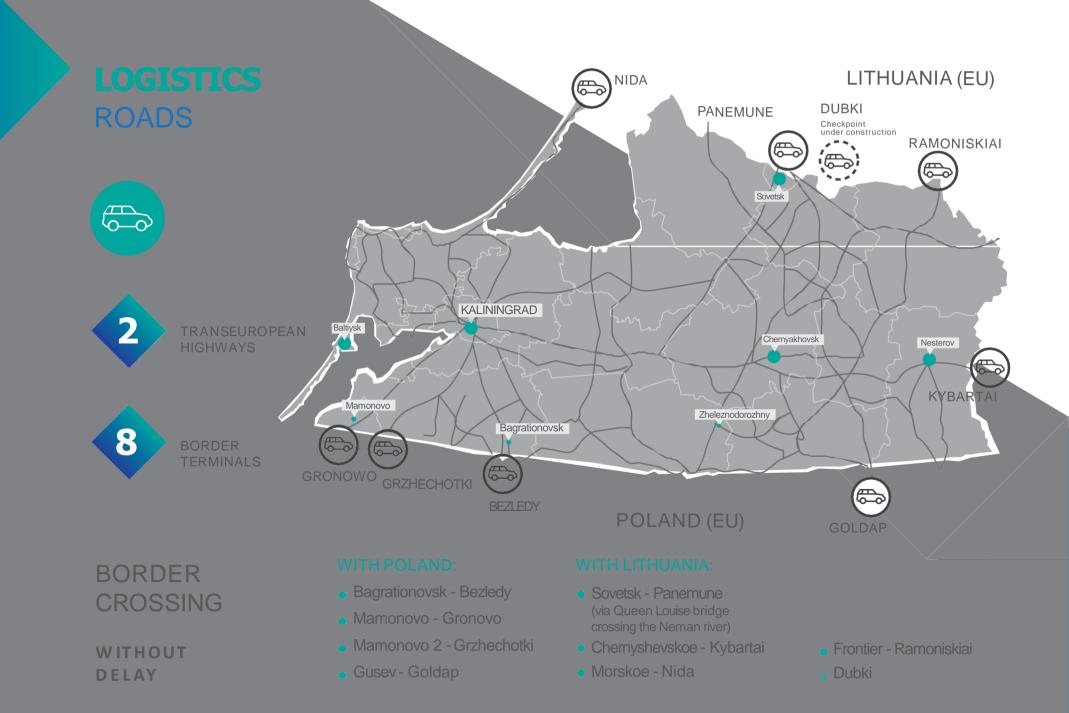
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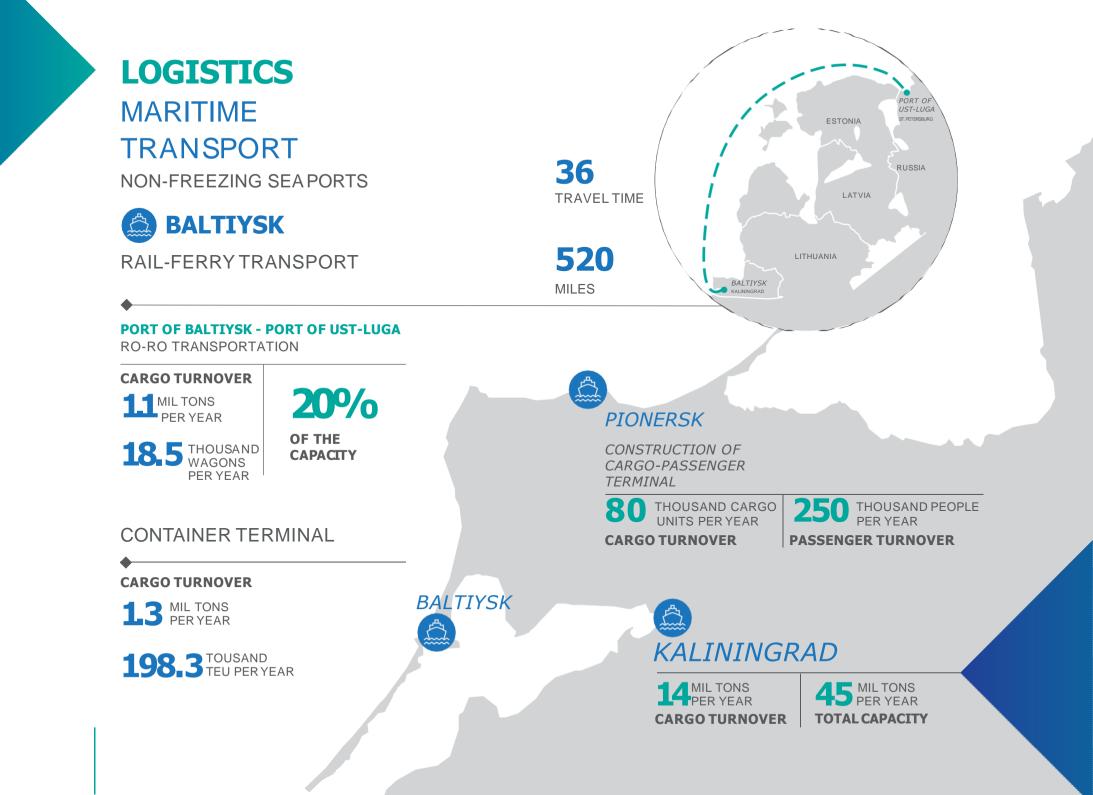
Riga – Kaliningrad – Gdansk

• 9D











INFRASTRUCTURE PROJECTS IN PROCESS

BRIDGE CONSTRUCTION ACROSS THE KALININGRAD BAY

- -PROJECT IMPLEMENTATION PERIOD UNTIL 2024
- AMOUNT OF INVESTMENTS \$ 680 MIL

CONSTRUCTION OF THE KALININGRAD ONCOLOGY CENTER

AMOUNT OF INVESTMENTS - \$ 65.5 MIL

PROJECT IMPLEMENTATION PERIOD - UNTIL 2024

PROJECT IMPLEMENTATION TIMELINE

PIONERSKY MARINE TERMINAL

- CRUISE LINERS
- RO-RO CARGO TERMINAL
- -\$126MIL

MODERNIZATION OF THE KALININGRAD SEA CANAL

AMOUNT OF INVESTMENTS - \$ 300 MIL

PROJECT IMPLEMENTATION PERIOD - UNTIL 2024

2018		2019		\rangle	2020
NORTHERN BYPASS	NORTHERN BYPASS	7th-9th PHASE OF CONSTRUCTION PRIMORSKY RING TILL TOWN YANTARNY	1st TRAIN-FERRIE BALTIYSK - UST-LUGA	EASTERN OVERPASS (2nd PART 2nd STAGE) 2nd PART OF THE 2nd STAGE	ACCESS ROADS TO THETERMINAL
(1st AND 2nd SUB-STEPS OF 1stSTAGE)	(1st AND 4th SUB-STEPS OF 1stSTAGE)		001-2004		
tt 5.9 BN \$ 90.8 MIL	tt 10.3 BN \$ 158.5 MIL	tt 34.4 BN \$529.3 MIL	tt 5.1BN \$78.5 MIL	tt 572 MIL \$8.8 MIL	tt 2.6 BN \$ 40 MIL

INVESTMENT PROJECTS

HOUSE OF SOVIETS

5 YEARS PROJECT IMPLEMENTATION PERIOD

\$ 54.6 million AMOUNT OF INVESTMENTS

32000 sqm

MUSEUM QUARTIER UNTIL 2024

PROJECT IMPLEMENTATION PERIOD

\$ 78 million AMOUNT OF INVESTMENTS

>600 ha CONSTRUCTION AREA OKTYABRSKY ISLAND 380 ha CONSTRUCTION AREA

\$ 2 185 million AMOUNT OF INVESTMENTS

SINCE 2018 BEING IMPLEMENTED



DRY PORT 300 ha CONSTRUCTION AREA

\$ 250 million

AMOUNT OF INVESTMENTS

200000 TEU peryear

EXPECTED DRY PORT CAPACITY AMBERLAND GAMBLING ZONE

\$ 700 million AMOUNT OF INVESTMENTS

100 ha CONSTRUCTION AREA **IT PARK** KALININGRAD

\$ 31.2 MILLION AMOUNT OF INVESTMENTS

43000 sq m CONSTRUCTION AREA AREA **2.8 thousand \$ per year** RENTAL PRICE PER 1ha

\$ 45000 PER 1ha

345 ha

REDEMTION VALUE OF LAND AFTER PRODUCTION LAUNCH

INDUSTRIAL PARKS

TECHNOPOLIS GS

230 ha

SPECIALIZATION:

Hi-tech products Production of satellite dishes Manufacturing of corrugated cardboard packaging House-building

CHERNYAKHOVSK

1146 ha

SPECIALIZATION:

Transportation and logistics Production of construction materials Glass industry Electrotechnical industry

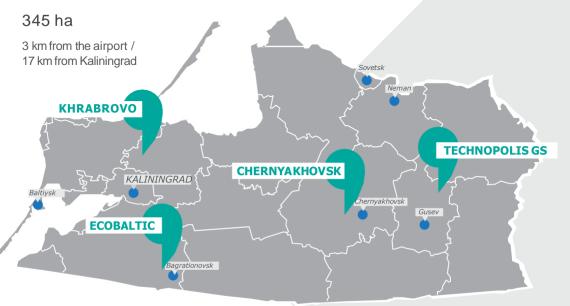
ECOBALTIC

43.1 ha

SPECIALIZATION:

Manufacture of pharmaceutical products Cultivation of agricultural crops Confectionery production Warehousing services and customs clearance

KHRABROVO



SPECIALIZATION:

Small and medium machine building (including the production of automotive and shipbuilding components)

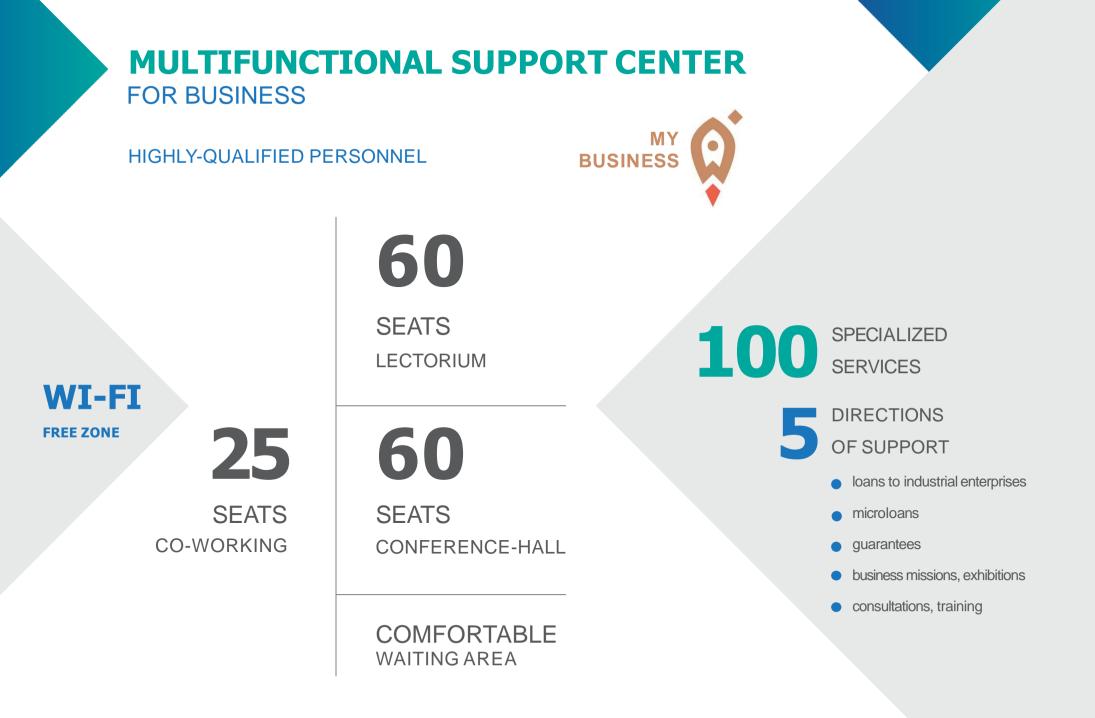
Production of jewelery and amber products

Biopharmaceuticals and production of pharmaceuticals medicines

CONDITIONS:

RENTAL PRICE \$ 2 852 PERYEAR PER1 ha IN INVESTMENT PHASE

\$44 430 PER1 ha PRICE OF LAND



ENERGY

KALININGRAD STEAM POWER PLANT - 2 (900 MW CAPACITY) CONSIDERED TO BE ONE OF THE MODERN AND POLLUTION-FREE POWER PLANTS IN RUSSIA.

COMMISSIONING OF IT'S SECOND BLOCK INTENDED TO PROVIDE FOR THE ELECTRICITY NEEDS OF THE REGION AND ADDITIONAL ENERGY SOURCES.

2018-2019

MAYAKOVSKAYA TPP TALAKHOVSKAYA TPP PREGOLSKAYA TPP PRIMORSKAYA TPP **17**GW TOTAL CAPACITY



CONCIERGE SERVICE FOR INVESTORS



DEDICATED PERSONAL MANAGER



SELECTION OF OFFICE SPACES AND INDUSTRIAL PREMISES





ASSISTANCE IN ACCOMMODATION FOR FAMILY MEMBERS OF RELOCATED EXPERTS



PROVISION OF SOCIAL INFRASTRUCTURE FOR RELOCATED EXPERTS



ASSISTANCE IN EMPLOYING FAMILY MEMBERS OF RELOCATED EXPERTS

BUSINESS ENVIRONMENT

48050

COMPANIES

4 383 ENTERPRISES

1227 AGRICULTURE

114

MINING COMPANIES

EXPORT-IMPORT GOODS

- FOOD AND AGRICULTURAL RAW MATERIALS
- PRODUCTS OF FUEL AND ENERGY COMPLEX
- PRODUCTS OF CHEMICALINDUSTRY, RUBBER
- PAPER, WOOD AND PULP PRODUCTS
- ♦ METALS AND METALPRODUCTS
- ◆ MACHINERY, EQUIPMENT AND VEHICLES

1002

JOINT VENTURE COMPANIES

1546

FOREIGN COMPANIES

OUR PARTNERS









Российское Инвестиционное Агентство





























A WORLD OF EXPERTS AN OCEAN OF KNOWLEDGE

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